

Insurance Application

1. General – General questions about the applicant and the need for insurance.
2. Medical – May or may not need exam, but **the application is never complete until the medical exam is completed, if one is needed.**
3. Agent’s Report – “In this important section the agent provides first-hand knowledge about the applicant’s **financial condition and character**” (compare to Inspection Reports)

MIB (see next slide)

Special Questionnaires – The agent finds the number of hours a pilot has flown in his **log book** and reports that information in the aviation questionnaire.

Inspection Reports – “The purpose of these reports is to provide a picture of the applicant’s **general character and reputation**” (compare to Agent’s Report)