

Requirements on Agents Soliciting Medicare Supplements

- Agent must ask if prospect has any other Medi-gap policy (selling a Medi-gap policy when prospect has one is illegal)
- Can't sell if insured is covered under Part C (no need for one)
- Can't sell if insured is covered under Medicaid, unless Medicaid is paying the premium
- Can sell additional policy if replacing, but need a signed statement reflecting this and then forwarded to current company